

Senior Consultant in Paris Office

Edgar, Dunn & Company (EDC) is an independent global financial services and payments consultancy. Founded in 1978, the firm is widely regarded as a trusted adviser to its clients, providing a full range of strategy consulting services, expertise and market insights. From offices in Frankfurt, Istanbul, London, Paris, San Francisco and Sydney, we deliver actionable strategies, measurable results and a unique blend of global and local market knowledge in over 45 countries. The spectrum of our clients is broad: banks, card networks, retailers, hotels, airlines, payment technology provider and payment service providers. Today, the payment industry is undergoing change and disruption due to exciting changes in shopper behaviour – anytime, anywhere -, advances in the development of new technologies, new entrants with innovative solutions, leading to new challenges and opportunities for our clients. We combine a unique global perspective, valuable practical experiences and an international network to elaborate customized and scalable strategic advice to our clients. We are looking for a senior consultant to respond to these kinds of challenges and support the firm development in France and abroad.

Job description

As a senior consultant, you will be offered appropriate on-the-job training to understand the specific issues of the global financial services and payment industry. Based in Paris, you will contribute actively to international projects and work closely with consultants and partners from various EDC offices. You will increase your consulting skills and develop a deep knowledge of the payment industry as a result of responsibilities such as:

- Internal and external analysis of strategy development
- Creation of financial management models and business cases
- Managing the whole client relationship – from business development through to delivery
- Promoting EDC's expertise (through conferences, white papers, articles)

Our culture

Our culture is based on teamwork, openness and commitment enabling the delivery of high quality professional services to our clients. Our core values are integrity, trust, superior quality, unique insight and positive results. Our people come from a multinational background and are often multi-lingual in order to support our international assignments. EDC recognise that the ability to work as a team is a key strength, therefore our compensation approach is based on individual and team contribution to the firm and are competitive in the marketplace.

Profile

- Minimum 4 to 5-year professional experience in a global financial services consultancy or in a payments-related company
- Fluency in French and English, both written and oral is required with strong presentation and communication skills (you will regularly speak with high-level executives). A third language, such as German, at a level of business conversation would be beneficial for this role but not a requirement.
- Able to think about the big picture, yet detailed-oriented
- Graduated from a top-ranked engineering school or business school
- The successful candidate will be highly self-motivated, with gravitas and confidence to represent the company remotely in challenging international projects.
- Candidate will require some personal flexibility to allow for regular international travel.

Salary and Benefits

EDC offers a competitive salary and benefits including: annual performance-related bonus scheme, pension scheme and private healthcare.

If you are interested, please send your resume and covering letter to Grégoire Toussaint
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For further information, please refer to our website: www.edgardunn.com